



CASE STUDY

Out-of-Network Recovery

Nearly \$1M Recovered in one month through No Surprises Act (NSA) claim recovery



~\$1M
recovered in 1 month

65%+
additional payment on NSA claims pursued

Within 30 days
NSA open-negotiation window effectively managed

RESULT

Immediate Financial Impact:

- In just one month, Aspirion collected nearly \$1M—securing 65%+ additional payment on NSA claims pursued

Actionable Intelligence:

- Root-cause analysis identified recurring patterns by payer, giving the revenue cycle team actionable data to proactively prevent future leakage

Sustainable Recovery:

- The health system now has a scalable, ongoing NSA recovery program that converts previously written-off claims into realized revenue—without adding staff

CHALLENGE

Missed NSA Revenue

- Out-of-network NSA claims were going unresolved, leaving significant reimbursement uncollected

Deadline Exposure:

- The health system lacked the specialized expertise to identify, appeal, and negotiate OON claims within the NSA's strict 30-day, open-negotiation window

Financial Pressure:

- Thin margins demanded maximum revenue recovery without adding headcount

SOLUTION

Deadline Defense:

- Aspirion's Compass AI platform flagged time-sensitive NSA claims before the 30-day, open-negotiation window closed, helping ensure no opportunity was missed

Expert NSA Negotiation:

- Expert negotiators used payer benchmarking and IDR strategy to secure fair reimbursement above minimum rates—pursuing Independent Dispute Resolution where needed

Risk-Free Engagement:

- Contingency-based pricing aligned Aspirion's incentives with the health system's recovery goals—no upfront cost, no risk



LEARN MORE

"Managing NSA claims was overwhelming our team and impacting our bottom line. Aspirion's strategic approach changed everything. Their technology catches claims we used to miss, and their negotiators consistently secure fair reimbursement above minimum rates. They've become an invaluable partner in protecting and maximizing our revenue."

Revenue Cycle Executive, Aspirion Out-of-Network Recovery Client

About The Provider

A regional California not-for-profit health system and the area's largest healthcare provider, operating multiple acute-care hospitals with advanced specialty services—including neurosciences, high-risk pregnancy care, and the region's only Level 1 trauma center.