



# CASE STUDY Workers' Compensation

105% increase in cash collections compared to internal team's outcomes



**105%**

increase in cash collections over 12 mo

**90%+**

claims success rate across all 50 states

**Nationwide**

best-in-class client partnerships

## RESULT

### Transformative Revenue Growth in 12 Months:

- 105% cash-collection increase achieved within 12 months of Aspirion partnership

### Streamlined Operations Through Gap Elimination:

- Critical process gaps identified and eliminated, dramatically improving operational efficiency and contributing to an over 90% claims success rate across all 50 states, along with best-in-class client partnerships

### Maximized Productivity with Strategic Resource Allocation:

- Internal resources redirected to high-priority revenue cycle initiatives, maximizing team productivity

## CHALLENGE

### Financial Instability from Cash-Flow Issues and Claims Backlog:

- Cash-flow issues and a growing claims backlog were affecting the health system's financial stability

### Limited Expertise in Workers' Compensation Regulations

- The internal team had limited expertise in Workers' Compensation regulations and processes

### Resource Constraints in Managing Specialized Claims

- Resources were stretched, preventing the hospital from effectively managing specialized claims

## SOLUTION

The healthcare organization partnered with Aspirion to capitalize on its industry-leading specialized expertise. The comprehensive approach included:

### Expert Fee Schedule Navigation

- Optimized reimbursements with state-specific expertise

### Intelligent Automation

- Aspirion streamlined claims with advanced automation

### Real-Time Analytics

- Improved workflows with real-time monitoring



LEARN MORE

"Aspirion far exceeded the initial estimated net financial impact they gave us. **They have collected more** from motor vehicle accidents and workers' comp than we thought. **They also exceeded expectations** in their customer service. They are phenomenal and so responsive. They are **knowledgeable, and we just really appreciate them.** Everything about Aspirion from a staffing perspective is awesome."

Director, Complex Claims Client  
July 2024, collected by KLAS Research



## About The Provider

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