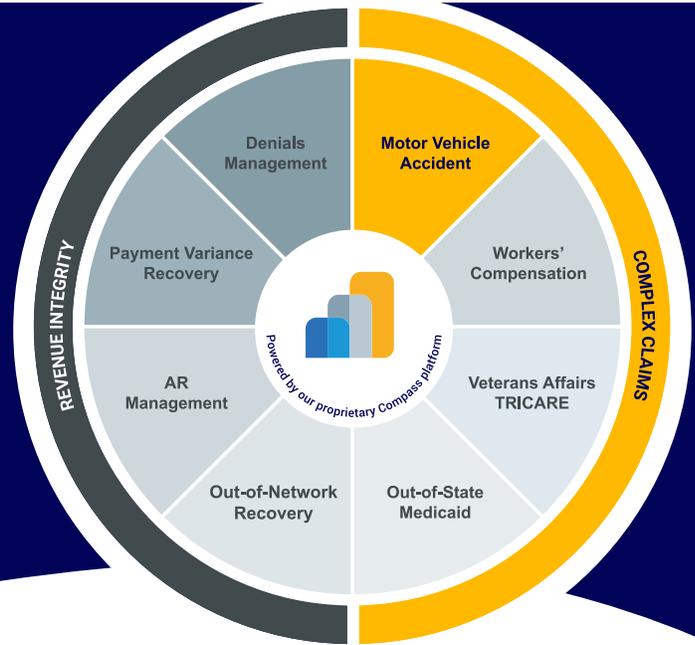




CASE STUDY

Motor Vehicle Accident

Multi-facility healthcare system achieved 221% revenue boost through Aspirion partnership



221%

increase in MVA revenue in first 6 months

\$3.2M

collected from MVA payers alone

100%

same-day identification of accident claims with work begun before coding

RESULT

Massive Revenue Growth:

- Achieved a 221% revenue increase from auto payers within six months

Significant Collections Boost:

- Raised collections from \$996K to \$3.2M from MVA payers alone

Enhanced Operational Efficiencies:

- Improved workflows for hospital teams, attorneys, and adjusters through best-practice training, contributing to 100% same-day identification of accident claims with work begun before coding

CHALLENGE

MVA Identification Struggles:

- Difficulty identifying MVA accounts in the emergency department

Challenges in Account Tracking:

- Inability to track accounts across hospital, physician, and ambulance EMRs

EMR Handling Limitations:

- Standard EMRs failed to meet MVA-specific billing needs

Processing Inefficiencies:

- Lack of simultaneous processing for all bills caused delays

SOLUTION

Aspirion implemented a comprehensive approach to address MVA claim challenges:

Improved Registration Processes:

- Aspirion provided training to patient access teams, enhancing registration and claim workflows

Comprehensive Billing Management:

- Took over billing, consolidating service line and EMR data to prevent oversights

Streamlined Operations:

- Created efficiencies that boosted revenue and improved workflows for hospitals, attorneys, adjusters, and patients



LEARN MORE

“Aspirion is efficient. The team sends me weekly reports that I then review for the next action. They respond quickly when I have additional questions or follow-up questions. Responding quickly and honestly is what I need and what the firm does. I would tell a peer or friend asking about the product that there is good feedback from Aspirion on questions and concerns. Their knowledge is very specific. I would not be able to ask my team in the motor vehicle accident (MVA) claims area anything about any other kind of claim. However, if I tell my team a specific thing about an MVA claim, they are all over it. They are very knowledgeable in their specific accounts.”

Analyst/Coordinator, Aspirion Motor Vehicle Accident Client
July 2024, collected by KLAS Research



About The Provider

- This nationally recognized multi-facility, not-for-profit healthcare system
- This system provides acute and preventive services, including surgical, ambulatory, and emergency care, across its network of regional hospitals.