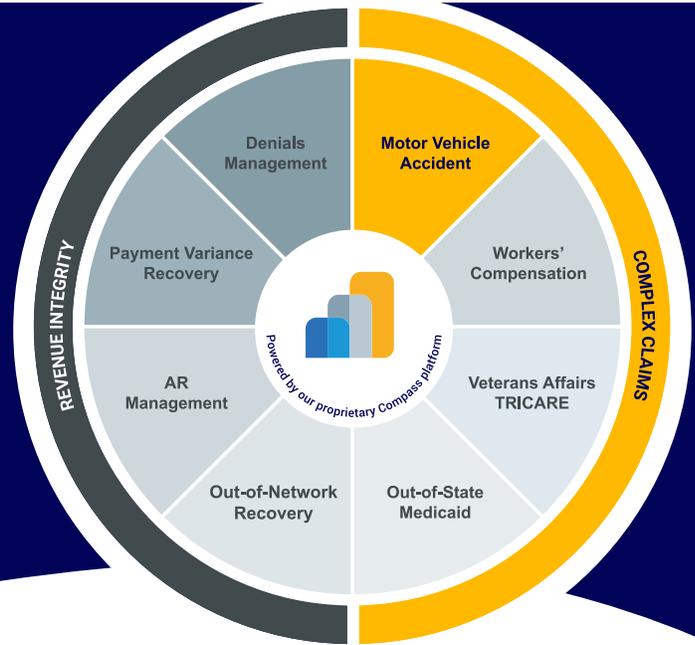




CASE STUDY

Motor Vehicle Accident

Medical Center doubled revenue by maximizing motor vehicle accident claims



144%

increase in MVA collections

196%

increase in MVA placements

37%

increase in collections in the first year

RESULT

Exceptional Growth in Collections:

- Achieved a 144% increase in MVA collections over three years

Significant Placement Expansion:

- Realized a 196% increase in MVA placements within three years

Impressive First-Year Results:

- Delivered a 37% increase in collections during the first year with Aspirion

CHALLENGE

Plateaued Results:

- Three years of stagnant performance left the hospital questioning missed revenue opportunities

Communication and Training Gaps:

- Limited communication and insufficient patient access training hindered MVA claim reimbursements

Inefficient Claim Handling:

- The previous vendor's shortcomings forced the hospital to manage returned claims, wasting time and resources

SOLUTION

Aspirion delivered tailored solutions to address the hospital's MVA challenges by implementing the following:

Comprehensive Claims Management:

- Worked all accounts and pursued first-party insurance for faster reimbursements

Unlimited Patient Access Training:

- Offered ongoing, complimentary training to improve MVA claims management

Empowered Patient Access Teams:

- Helped teams expand MVA classifications despite high turnover



LEARN MORE

"Aspirion can convert things to cash that would normally be held up on our A/R. The firm is contracted with us to resolve motor vehicle accident (MVA) claims, and they do that well. When it comes to the legal aspect of those MVA claims, the firm has a scope of knowledge and resources that we don't have here. They are doing very well with that line of business."

Director, Aspirion Complex Claims Client

July 2024, collected by KLAS Research



About The Provider

- Located in Georgia, this nonprofit hospital has been a community cornerstone for decades. With over 100 beds and a team of 1,000+, it delivers 24/7 emergency care alongside a wide range of medical, surgical, and diagnostic services.