



## CASE STUDY

# Denials Management

\$11.6M+ in children's hospital revenue recovered in just 7 months



**\$11.6M+**  
recovered in 7 months

**1.4x**  
faster first placement to closure

**75%**  
overturn success rate

### RESULT

#### Revenue Recovered:

- \$11.6M+ recovered in 7 months through AI-driven denials management

#### Faster Time-to-Payment:

- 1.4x acceleration in placement-to-closure cycle through intelligent workflow automation

#### Success Rate Excellence:

- 75% overturn rate on claim appeals achieved through AI-powered documentation and evidence optimization

### CHALLENGE

#### Slow Speed to Recovery:

- Manual, disconnected workflows created bottlenecks that extended cycle times and strained staff capacity

#### Poor Appeals Performance:

- Inconsistent overturn rates and lack of denial pattern visibility resulted in significant revenue leakage

#### Reactive Operations:

- No standardized approach to prioritize denials, identify root causes, or leverage insights for improvement

### SOLUTION

The hospital partnered with Aspirion to implement its AI-powered denials management services:

#### AI-Driven Intelligence:

- Aspirion's DoctIQ extracted targeted data to generate evidence-based appeals validated against payer policies & clinical guidelines

#### Expert Collaboration:

- Legal and clinical experts reviewed and refined AI-drafted appeals for maximum impact

#### Accelerated Processing:

- Automated submission and follow-up through closure—no new systems or training required



LEARN MORE

"I would absolutely recommend Aspirion to a friend. We brought them on, and they exceeded our net revenue-improvement goal. They continue to go and find dollars for us. Additionally, Aspirion is all in with strategy and the use of AI. I love where they are going."

**VP/Other Executive, Aspirion Denials Management Client**

July 2025, collected by KLAS Research



### About The Provider

A premier pediatric acute care children's hospital system, generating over \$1B in annual net patient revenue while serving children and families throughout the region.